

# Greenhill

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**For Immediate Release**

**Greenhill to Expand to Brazil with Opening of São Paulo Office;  
Daniel Wainstein to Lead Greenhill's Regional Effort**

October 1, 2013 — Greenhill & Co., Inc. (NYSE: GHL), a leading independent global investment bank, announced today its expansion to Brazil, to be led by Daniel Wainstein, who led the Brazilian investment banking business of Goldman Sachs until earlier this year.

Mr. Wainstein, age 43, retired from Goldman Sachs in June, having served as Head and later Chairman of that firm's investment banking business in Brazil. In total, he spent 13 years at Goldman Sachs, 11 of which he was based in Brazil, and he was named that firm's first Brazilian investment banking partner in 2010. Earlier in his career he spent two years at Lehman Brothers in New York after receiving his MBA at University of Rochester and his undergraduate degree at University of São Paulo.

"We are pleased to be entering the dynamic Brazilian marketplace by partnering with a banker of the stature of Daniel Wainstein, who has personally led some of the most important strategic M&A and financing transactions in the Brazilian market in recent years. Brazil has a large and growing economy, and its leading companies are increasingly active in strategic transactions in North America, Europe and elsewhere. Having explored many alternatives for entering Brazil in recent years, we concluded that the best choice was to follow the strategy that has worked so well for us in several other regions and industry sectors, which is to join with one of the top bankers in the market, work with him to assemble a strong local team, and then bring to bear the full resources of our global industry sector and regional teams to advise leading Brazilian companies as well as leading companies elsewhere that seek to expand their business in the Brazilian market. We believe our business model will be attractive to talented bankers at all levels in Brazil, and that over time we can build a significant business in both cross-border and domestic Brazilian transactions," Scott L. Bok, Chief Executive Officer of Greenhill commented.

"I am pleased to be joining a leading independent advisory firm that has long had a truly global perspective and is already well positioned in the U.S., Canada, Europe, Australia

and Japan. Greenhill shares my great enthusiasm for the large and growing Brazilian market, and agrees with my view that there will be increasing strategic transaction activity between major Brazilian companies and leading companies in those other markets. I look forward to assembling a world-class Brazilian team that complements Greenhill's global footprint," Daniel Wainstein commented.

Greenhill & Co., Inc. is a leading independent investment bank focused on providing financial advice on significant mergers, acquisitions, restructurings, financings and capital raising to corporations, partnerships, institutions and governments. It acts for clients located throughout the world from its offices in New York, London, Frankfurt, São Paulo, Stockholm, Sydney, Tokyo, Toronto, Chicago, Houston, Los Angeles, Melbourne and San Francisco.

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