

# Greenhill

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**For Immediate Release**

**Naeem Merchant Joins Greenhill as a Managing Director in New York**  
**Focused on Health Care**

NEW YORK, December 3, 2018 – Greenhill & Co., Inc. (NYSE: GHL), a leading independent investment bank, announced today that Naeem Merchant will join the Firm in New York as a Managing Director in the health care team where he will focus on the global pharmaceutical and pharma services sectors.

Mr. Merchant has focused on the health care sector for more than 10 years, most recently as a Managing Director at Credit Suisse. Prior to his time with Credit Suisse, he was with Barclays and Morgan Stanley.

Scott L. Bok, Chief Executive Officer of Greenhill, said, “We are pleased to be adding Naeem to our senior health care team. That team has been a top contributor to Firm revenue on multiple occasions in recent years, and Naeem will help us both deepen our client coverage and also broaden it to new areas like pharma services. More broadly, this move is another step in our ongoing effort to expand our senior team primarily by adding industry sector specialists. Our pipeline of attractive senior recruits remains strong, and we still have a lot of gaps to fill with new talent.”

Greenhill & Co., Inc. is a leading independent investment bank entirely focused on providing financial advice on significant mergers, acquisitions, restructurings, financings and capital raising to corporations, partnerships, institutions and governments globally. It acts for clients located throughout the world from its offices in New York, Chicago, Dallas, Frankfurt, Hong Kong, Houston, London, Madrid, Melbourne, San Francisco, São Paulo, Stockholm, Sydney, Tokyo and Toronto.

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