

# Greenhill

## FACT SHEET

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- Greenhill & Co., Inc. (NYSE: GHL), founded in 1996, is a leading independent investment bank focused entirely on providing financial advice on significant mergers, acquisitions, restructurings, financings and capital raising to corporations, partnerships, institutions and governments globally. It focuses entirely on advising clients, and does not trade, invest, underwrite, make loans or write research reports.
- Greenhill operates as one unified global team, with no reliance on alliances or joint ventures. It has 15 offices on five continents, including New York, London, Frankfurt, Madrid, Hong Kong, São Paulo, Stockholm, Sydney, Tokyo, Toronto, Chicago, Dallas, Houston, Melbourne, and San Francisco.
- Greenhill is a global Firm, with approximately 50% of the Firm's total historical revenue generated from clients outside of the United States. A large number of the Firm's assignments relate to cross-border transactions.
- Today Greenhill has approximately 365 employees worldwide, including about 74 client-facing Managing Directors (including announced and pending recruits). Our Managing Directors average 20+ years of experience and many are former heads of regions, industry groups and product areas at major bulge bracket investment banks.
- Clients historically have included Alcoa, American Axle, Danone, Emerson, Experian, Gannett, GlaxoSmithKline, Harvard University Endowment, International Flavors & Fragrances, TEGNA, Tesco, Teva, Walmart, Wells Fargo, and the governments of the United States, Canada, the United Kingdom and Australia, among others.
- Greenhill has been publicly listed on the New York Stock Exchange (Ticker: GHL) since 2004, and has a current enterprise value of approximately \$900 million. Greenhill's global revenues over the last twelve months as of 9/30/2018 were \$329 million.