



Welcome to Greenhill

A unique global corporate advisory firm

About Us

Greenhill & Co. is a leading independent corporate advisory firm listed on the New York Stock Exchange (NYSE: GHL). The firm provides financial advice globally on significant mergers, acquisitions, divestments, restructurings, financings and capital raisings to corporations, partnerships, institutions and governments.

We serve a wide range of clients looking for unconflicted advice and assistance on their most important strategic matters.

Greenhill's focus is on advisory work. We have no research, trading, lending or related activities. Instead we remain dedicated to providing conflict-free and client-focused advice.

Global Reach

Headquartered in New York, we have 17 offices across 5 continents.



What We Offer

Greenhill offers team members unrivalled deal exposure and the opportunity to work directly with leading practitioners in cross-border M&A, capital markets and strategic advisory assignments.

The 'Analyst' role is a position for the brightest and most capable university graduates. Greenhill provides its Analysts with the specialist training required to give them a strong foundation in the skills they need to begin a successful career in corporate advisory, through on the job training as well as a graduate training program in New York.

Greenhill Australia also offers winter and summer Analyst internship opportunities for undergraduates in the June – July and November – February periods prior to their final year of studies.

Unique Opportunity

The majority of Analysts' time is spent working within small, focused teams on mergers and acquisitions advisory and capital markets assignments. An Analyst position at Greenhill provides unparalleled exposure to senior professionals and clients. The essential skills that our training program provides are continually developed by the experience of working with senior advisory professionals across a wide range of assignments.

Deal Exposure

Selected Recent Australian Transactions

dexus

May-2019
A\$1.5b

Adviser to Dexus on its acquisition of the 80 Collins precinct from QIC Global Real Estate

finaccess
fondos de inversión

Oct-2018
A\$1.2b

Adviser to Finaccess Capital on its acquisition of 75% of Restaurant Brands New Zealand

KIDMAN
RESOURCES

May-2019
A\$776m

Adviser to Kidman Resources on its sale to Wesfarmers via scheme of arrangement

IFF

Dec-2019
US\$45.4b

Adviser to IFF on its merger with DuPont's Nutrition & Biosciences Division

TSYS

May-2019
US\$25.0b

Adviser to Total System Services, Inc. on its merger with Global Payments Inc.

LION

Nov-2019
A\$600m

Adviser to Lion on the sale of its Dairy & Drinks business ("LDD") to China Mengniu Dairy

CSR

Nov-2018
A\$221m

Adviser to CSR on the divestment of Viridian to Crescent Capital

GERARD
LIGHTING

Jan-2020
Confidential

Adviser to Gerard on the sale of its infrastructure lighting businesses, Sylvania and Austube to Schreder S.A.

CANOPY GROWTH

Apr-2019
US\$4.8b

Adviser to Canopy Growth on its acquisition of Acreage Holdings Inc.

CANFOR

Oct-2019
US\$2.7b

Adviser to Special Committee of Canfor on its go private transaction with Great Pacific Capital, an affiliate of The Jim Pattison Group

LION

Nov-2019
Confidential

Adviser to Lion on its acquisition of New Belgium Brewing (fourth largest craft brewery in the US)

Flinders
MINES

Sep-2019
Pending

Adviser to Flinders on its JV with BBI Group for the development of an integrated mining, rail and port operation

Westpac

Mar-2019
Confidential

Adviser to Westpac on the exit of BT Advice including the sale of certain assets to Viridian Advisory

GANNETT

Aug-2019
US\$1.9b

Adviser to Gannett Co. in relation to its cash and stock merger with New Media Investment Group

efi

Apr-2019
US\$1.8b

Adviser to Electronics for Imaging on its sale to Siris Capital Group

What We Look For

Given the complex nature of the firm's work and the high standards our clients and colleagues expect, Greenhill looks to recruit only the brightest and most capable individuals. Our graduate intake is therefore highly selective. We seek candidates with:

- An outstanding analytical mind and academic performance;
- Excellent financial awareness and commercial understanding;
- Strong interpersonal and communication skills and well-developed leadership qualities;
- Integrity, initiative, motivation and commitment; and
- The ability to work as part of a team in a fast-paced, dynamic and intellectual environment.

Application Deadlines

2021 Graduate Analyst Program – Sydney and Melbourne

Applications open from: Open now
Deadline for Applications: March 31

2020 Winter Internship – Sydney and Melbourne

Applications open from: Open now
Deadline for Applications: March 24

2020 / 2021 Summer Internship – Sydney

Applications open from: May 20
Deadline for Applications: July 28

2020 / 2021 Summer Internship – Melbourne

Applications open from: May 20
Deadline for Applications: July 14

All applications (including Cover Letter, CV and Academic Transcripts) must be made via:

australiaanalystrecruit@greenhill.com

Further information on the firm can be found at:

www.greenhill.com