



Welcome to Greenhill

A unique corporate advisory firm

About Us

Greenhill & Co. is a leading independent corporate advisory firm listed on the New York Stock Exchange (NYSE: GHL). The firm provides financial advice globally on significant mergers, acquisitions, restructurings, financings and capital raisings to corporations, partnerships, institutions and governments.

We serve a wide range of clients looking for unconflicted advice and assistance on their most important strategic matters.

Greenhill's focus is on advisory work. We have no research, trading, lending or related activities. Instead we remain dedicated to providing conflict-free and client-focused advice.

Global Reach



What We Offer
















Greenhill offers team members unrivalled deal exposure and the opportunity to work directly with leading practitioners in cross-border M&A, capital markets and strategic advisory assignments.

The 'Analyst' role is a position for the brightest and most capable university graduates. Greenhill provides its Analysts with the specialist training required to give them a strong foundation in the skills they need to begin a successful career in corporate advisory, through on the job training as well as a graduate training program in New York.

Greenhill Australia also offers winter and summer Analyst internship opportunities for undergraduates in the June – July and November – February periods prior to their final year of studies.

Unique Opportunity

The majority of Analysts' time is spent working within small, focused teams on mergers and acquisitions advisory and capital markets assignments. An Analyst position at Greenhill provides unparalleled exposure to senior professionals and clients. The essential skills that our training program provides are continually developed by the experience of working with senior advisory professionals across a wide range of assignments.

Deal Exposure				
Selected Recent Australian Transactions			Selected Recent Global Transactions	
 Oct-2018 A\$1.2b Adviser to Finaccess Capital on its proposed acquisition of 75% of Restaurant Brands New Zealand	 Aug-2018 A\$725m Adviser to TAL on its acquisition of the Australian Life Insurance business of Suncorp Group	 Aug-2018 US\$1.2b Adviser to EMR Capital on the sale of the Martabe gold and silver mine to United Tractors	 Aug-2018 US\$3.9b Adviser to Canopy Growth on a C\$5bn investment by Constellation Brands	 May-2018 US\$7.1b Adviser to IFF on its acquisition of Frutarom
 2018 (Various) Adviser to Kidman Resources on its lithium hydroxide offtake arrangements with Tesla, Mitsui & Co. and LG Chem	 Nov-2018 A\$116m Adviser to AUB on its A\$116m rights offering	 Nov-2018 A\$155m Adviser to CSR on the divestment of Viridian to Crescent Capital Partners	 Mar-2018 US\$13.0b Adviser to GlaxoSmithKline on the buy out of Novartis' 36.5% stake in their Consumer Health Joint Venture	 Mar-2018 US\$1.6b Adviser to Danone on renewing its strategic partnership with Yakult
 Oct-2018 A\$50m Adviser to Blue Sky on the long-term capital investment by Oaktree	 Sep-2018 Up to ~A\$140m Adviser to Primary Health Care on its acquisition of Montserrat Day Hospitals	 Feb-2018 NZ\$144m Adviser to Super Retail Group on its acquisition of Macpac	 Dec-2017 US\$5.3b Adviser to Ladbrokes on a recommended offer from GVC	 Jan-2017 US\$4.6b Adviser to Tesco on its merger with Booker Group to create the UK's leading food business

What We Look For

Given the complex nature of the firm's work and the high standards our clients and colleagues expect, Greenhill looks to recruit only the brightest and most capable individuals. Our graduate intake is therefore highly selective. We seek candidates with:

- An outstanding analytical mind and academic performance;
- Excellent financial awareness and commercial understanding;
- Strong interpersonal and communication skills and well-developed leadership qualities;
- Integrity, initiative, motivation and commitment; and
- The ability to work as part of a team in a fast-paced, dynamic and intellectual environment.

Application Deadlines

2020 Graduate Analyst Program – Sydney and Melbourne

Applications open from:	Open now
Deadline for Applications:	April 9

2019 Winter Internship – Sydney and Melbourne

Applications open from:	Open now
Deadline for Applications:	April 9

2019 / 2020 Summer Internship – Sydney

Applications open from:	May 21
Deadline for Applications:	July 30

2019 / 2020 Summer Internship – Melbourne

Applications open from:	May 21
Deadline for Applications:	July 16

All Applications (including Cover Letter, CV and Academic Transcripts) must be made via:

australiaanalystrecruit@greenhill.com

Further information on the firm can be found at:

www.greenhill.com