

# Greenhill

## FACT SHEET

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- Greenhill & Co., Inc. (NYSE: GHL), founded in 1996, is a leading independent investment bank focused entirely on providing financial advice on significant mergers, acquisitions, restructurings, financings and capital raising to corporations, partnerships, institutions and governments globally. It does not trade, invest, underwrite, make loans or write research reports.
- Greenhill operates as one, unified global team, with no reliance on alliances or joint ventures. Including our recent acquisition of Cogent Partners, Greenhill has 15 offices on five continents, including New York, London, Frankfurt, Madrid, Hong Kong, São Paulo, Stockholm, Sydney, Tokyo, Toronto, Chicago, Dallas, Houston, Melbourne, and San Francisco.
- Greenhill is a global Firm, with approximately 50% of the Firm's total historical revenue generated outside of the United States. A large number of the Firm's assignments relate to cross-border transactions.
- Today Greenhill has approximately 360 employees worldwide, including about 71 client-facing Managing Directors. Our Managing Directors average approximately 20+ years of experience, and many are former heads of regions, industry groups and product areas at major bulge bracket investment banks.
- Clients historically have included Alcoa, AT&T, DuPont, GlaxoSmithKline, London Stock Exchange, MeadWestvaco, Roche, Tesco, Teva, Visa and Wells Fargo, and the governments of the United States, United Kingdom and Australia, among others.
- Greenhill has been publicly listed on the New York Stock Exchange (Ticker: GHL) since 2004, with a current market capitalization of approximately \$500 million. Greenhill's global revenues over the last twelve months as of 12/31/2017 were \$239 million.