## Welcome to Greenhill

## A unique global corporate advisory firm

### **About Us**

Greenhill & Co. is a leading global corporate advisory firm and part of Mizuho Financial Group (the 15th largest bank in the world by total assets of ~\$2 trillion).

Greenhill operates as the M&A and restructuring business of Mizuho, providing financial advice globally on significant mergers, acquisitions, divestments, restructurings, financings and capital raisings to corporations, partnerships, institutions and governments.

We serve a wide range of clients looking for high quality advice and assistance on their most important strategic matters.

#### What We Offer

Greenhill offers team members unrivalled deal exposure and the opportunity to work directly with leading practitioners in cross-border M&A, capital markets and strategic advisory assignments.

The 'Analyst' role is a position for the brightest and most capable university graduates. Greenhill provides its Analysts with the specialist training required to give them a strong foundation in the skills they need to begin a successful career in corporate advisory, through on the job training.

Greenhill Australia also offers winter and summer Analyst internship opportunities for undergraduates in the June – July and November – February periods prior to their final year of studies.

#### **Unique Opportunity**

The majority of Analysts' time is spent working within small, focused teams on mergers and acquisitions advisory and capital markets assignments. An Analyst position at Greenhill provides unparalleled exposure to senior professionals and clients. The essential skills that our training program provides are continually developed by the experience of working with senior advisory professionals across a wide range of assignments.

#### Greenhill's Global Reach



## **Deal Exposure**

#### **Selected Recent Australian Transactions**

# BWX Dec-2023 (pending)

Adviser to the Receivers of BWX on the sale of Sukin and its Australian Operations to PNB Consolidated



Dec-2023 NA

Adviser to Bendigo and Adelaide Bank on the exit of its investment in the Homesafe Equity Release Joint Venture

## PACIFIC SMILES GROUP Dec-2023

Adviser to Pacific Smiles on its response to an unsolicited, non-binding proposal from Genesis Capital

#### **Selected Recent Global Transactions**



Nov-2023 (pending) ~US\$400m

Advisor to Brown-Forman on its sale of Sonoma-Cutrer to The Duckhorn Portfolio



Jan-2024 US\$2.7b

Adviser to TG Natural Resources on its acquisition of Rockliff Energy II LLC

## MARLEY SPOON

Apr-2023 A\$193m

Adviser to Marley Spoon on its business combination with 468 SPAC II, capital raising and debt amendments

## Liontown

Oct-2023 A\$6.6b

Adviser to Liontown Resources on its response to multiple unsolicited, non-binding proposals from Albemarle

#### Australian Unity

Mar-2023 A\$350m

Adviser to Australian Unity Funds Management on the A\$350m equity raising for Australian Unity HPT

## **Brookfield**

Oct-2022 US\$7.9b

Adviser to Brookfield Renewable Partners consortium on the acquisition of Westinghouse

## Whirlpool®

Aug-2022 US\$3.0b

Adviser to Whirlpool on its acquisition of InSinkErator from Emerson Electric



Dec-2022 A\$9.6b

Adviser to OZ Minerals on its sale to BHP Group via scheme of arrangement

## **Brambles**

Nov-2022 US\$650m / A\$970m

Adviser to Brambles on the merger of its business "CHEP China" with Loscam Greater China



Oct-2021 A\$421m

Adviser to Intega Group Limited on its cash sale to Kiwa N.V. via scheme of arrangement

## **TEGNA**

Feb-2022 US\$8.6b

Adviser to TEGNA on its sale to Standard General



Nov-2021 US\$7.6b

Adviser to Bouygues Group on the acquisition of Equans, a leading multi-technical services provider

#### What We Look For

Given the complex nature of the firm's work and the high standards our clients and colleagues expect, Greenhill looks to recruit only the brightest and most capable individuals. Our graduate and internship intakes are therefore highly selective. We seek candidates with:

- An outstanding analytical mind and academic performance;
- Excellent financial awareness and commercial understanding;
- Strong interpersonal and communication skills and well-developed leadership qualities;
- Integrity, initiative, motivation and commitment; and
- The ability to work as part of a team in a fast-paced, dynamic and intellectual environment.

## **Application Deadlines**

2025 Graduate Analyst Program - Sydney and Melbourne

Applications open from: 5 February
Deadline for Applications: 22 March

2024 Winter Internship - Sydney and Melbourne

Applications open from: 5 February
Deadline for Applications: 22 March

2024 / 2025 Summer Internship - Sydney

Applications open from: 14 May
Deadline for Applications: 23 July

2024 / 2025 Summer Internship - Melbourne

Applications open from: 16 May
Deadline for Applications: 23 July

All applications (including Cover Letter, CV and Academic Transcripts) must be made via:

australiaanalystrecruit@greenhill.com

Further information on the firm can be found at:

www.greenhill.com

