# Welcome to Greenhill

# A unique global corporate advisory firm

#### **About Us**

Greenhill & Co. is a leading independent corporate advisory firm listed on the New York Stock Exchange (NYSE: GHL). The firm provides financial advice globally on significant mergers, acquisitions, divestments, restructurings, financings and capital raisings to corporations, partnerships, institutions and governments.

We serve a wide range of clients looking for unconflicted advice and assistance on their most important strategic matters.

Greenhill's focus is on advisory work. We have no research, trading, lending or related activities. Instead we remain dedicated to providing conflict-free and client-focused advice.

#### What We Offer

Greenhill offers team members unrivalled deal exposure and the opportunity to work directly with leading practitioners in cross-border M&A, capital markets and strategic advisory assignments.

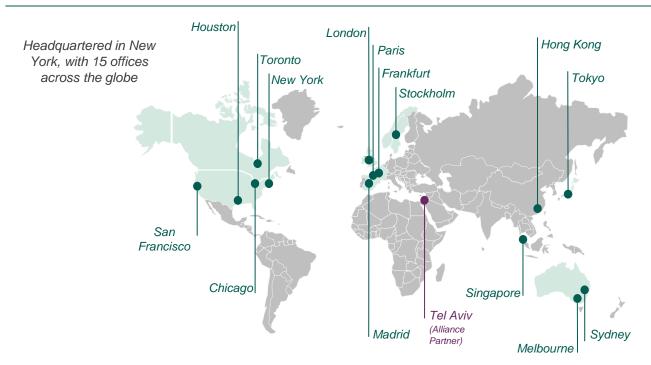
The 'Analyst' role is a position for the brightest and most capable university graduates. Greenhill provides its Analysts with the specialist training required to give them a strong foundation in the skills they need to begin a successful career in corporate advisory, through on the job training.

Greenhill Australia also offers winter and summer Analyst internship opportunities for undergraduates in the June – July and November – February periods prior to their final year of studies.

#### **Unique Opportunity**

The majority of Analysts' time is spent working within small, focused teams on mergers and acquisitions advisory and capital markets assignments. An Analyst position at Greenhill provides unparalleled exposure to senior professionals and clients. The essential skills that our training program provides are continually developed by the experience of working with senior advisory professionals across a wide range of assignments.

#### **Global Reach**



#### **Deal Exposure**

#### **Selected Recent Australian Transactions**



Dec-2022 (pending) A\$9.6b

Adviser to OZ Minerals on its sale to BHP Group via scheme of arrangement



Nov-2022 Confidential

Adviser to Calibre Group on the Divestment of its Built Environment Business to Egis S.A.

#### **Brambles**

Nov-2022 US\$650m / A\$970m

Adviser to Brambles on the merger of its business "CHEP China" with Loscam Greater China

#### **Brookfield**

Oct-2022 US\$7.9b

Adviser to Brookfield Renewable Partners consortium on the acquisition of Westinghouse

## Whirlpool\*

Selected Recent Global Transactions

Aug-2022 US\$3.0b

Adviser to Whirlpool on its acquisition of InSinkErator from Emerson Electric

# intega

Oct-2021 A\$421m

Adviser to Intega Group Limited on its cash sale to Kiwa N.V. via scheme of arrangement



Apr-2021 A\$501m

Adviser to Cleanaway on the proposed acquisition of a portfolio of strategic post-collection assets in Australia

### Milton

CORPORATION LIMITED

Jun-2021

A\$11b

Adviser to Milton Corporation on its merger with Washington H. Soul Patts and Company Limited effected via scheme of arrangement

#### **TEGNA**

Feb-2022 US\$8.6b

Adviser to TEGNA on its sale to Standard General



Nov-2021 US\$7.6b

Adviser to Bouygues Group on the acquisition of Equans, a leading multi-technical services provider

#### Liontown,

Jun-2022 A\$300m

Adviser to Liontown Resources on its lithium spodumene offtake agreement and A\$300m debt facility with Ford Motor Company

#### **DGO GOLD**

Apr-2022 A\$308m

Financial adviser to DGO Gold on the recommended offmarket takeover offer from Gold Road Resources



2019 & 2021 Confidential

Adviser to Lion on its acquisition of Bell's Brewery & New Belgium Brewing, building the #1 US craft beer player



Mar-2020 US\$10.6b

Adviser to Tesco plc, on the sale of its Thailand and Malaysia businesses to Charoen Pokphand Group



Dec-2019 US\$45.4b

Adviser to IFF on its merger with DuPont's Nutrition & Biosciences Division

#### What We Look For

Given the complex nature of the firm's work and the high standards our clients and colleagues expect, Greenhill looks to recruit only the brightest and most capable individuals. Our graduate and internship intakes are therefore highly selective. We seek candidates with:

- An outstanding analytical mind and academic performance;
- Excellent financial awareness and commercial understanding;
- Strong interpersonal and communication skills and well-developed leadership qualities;
- Integrity, initiative, motivation and commitment; and
- The ability to work as part of a team in a fast-paced, dynamic and intellectual environment.

# **Application Deadlines**

2024 Graduate Analyst Program - Sydney and Melbourne

Applications open from: 6 February
Deadline for Applications: 24 March

2023 Winter Internship - Sydney and Melbourne

Applications open from: 6 February
Deadline for Applications: 14 March

2023 / 2024 Summer Internship - Sydney

Applications open from: 16 May

Deadline for Applications: 25 July

2023 / 2024 Summer Internship - Melbourne

Applications open from: 16 May
Deadline for Applications: 18 July

All applications (including Cover Letter, CV and Academic Transcripts) must be made via:

australiaanalystrecruit@greenhill.com

Further information on the firm can be found at:

www.greenhill.com