

# **Welcome to Greenhill**

# A unique global corporate advisory firm

#### **About Us**

Greenhill & Co. is a leading independent corporate advisory firm listed on the New York Stock Exchange (NYSE: GHL). The firm provides financial advice globally on significant mergers, acquisitions, divestments, restructurings, financings and capital raisings to corporations, partnerships, institutions and governments.

We serve a wide range of clients looking for unconflicted advice and assistance on their most important strategic matters.

Greenhill's focus is on advisory work. We have no research, trading, lending or related activities. Instead we remain dedicated to providing conflict-free and client-focused advice.

#### Global Reach

Headquartered in New York, we have 15 offices across the globe.



#### What We Offer

Greenhill offers team members unrivalled deal exposure and the opportunity to work directly with leading practitioners in cross-border M&A, capital markets and strategic advisory assignments.

The 'Analyst' role is a position for the brightest and most capable university graduates. Greenhill provides its Analysts with the specialist training required to give them a strong foundation in the skills they need to begin a successful career in corporate advisory, through on the job training.

Greenhill Australia also offers winter and summer Analyst internship opportunities for undergraduates in the June – July and November – February periods prior to their final year of studies.

### **Unique Opportunity**

The majority of Analysts' time is spent working within small, focused teams on mergers and acquisitions advisory and capital markets assignments. An Analyst position at Greenhill provides unparalleled exposure to senior professionals and clients. The essential skills that our training program provides are continually developed by the experience of working with senior advisory professionals across a wide range of assignments.

#### **Selected Recent Australian Transactions**



Dec-2021 A\$175m

Adviser to CTM on the acquisition of Helloworld's corporate and entertainment travel business, and associated \$100m equity raising

# Liontown

Nov-2021 A\$490m

Adviser to Liontown Resources on its A\$490m equity raise for development of the Kathleen Valley Lithium Project



Nov-2021 Confidential

Adviser to Pet Circle on its Series C funding round



Nov-2021 US\$7.6b

Adviser to Bouygues Group on the acquisition of Equans, a leading multi-technical services provider



**Selected Recent Global Transactions** 

Nov-20 US\$1.5b

Adviser to Cirque du Soleil on its sale through a Sale and nvestment Solicitation Process (SISP)



Nov-2021 Confidential

Adviser to Lion on the acquisitions of Bell's Brewery (in 2021) and New Belgium Brewing (2019), creating the #1 craft brewer in the US market



Oct-2021 A\$421m

Adviser to Intega Group Limited on its cash sale to Kiwa N.V. via scheme of arrangement



Aug-2021 c.A\$100m

Adviser to Mable Technologies on a minority investment from General Atlantic



Mar-2020 US\$10.6b

Adviser to Tesco plc, on the sale of its Thailand and Malaysia businesses to Charoen Pokphand Group



Dec-2019 US\$45.4b

Adviser to IFF on its merger with DuPont's Nutrition & Biosciences Division



Jul-2021 A\$125m

Adviser to Youfoodz Holdings Limited on its cash sale to HelloFresh SE via scheme of arrangement

# Milton

Jun-2021 A\$11b

Adviser to Milton Corporation on its merger with Washington H. Soul Patts and Company Limited effected via scheme of arrangement

# dexus

Apr-2021 A\$5.7b

Adviser to Dexus and the Dexus Wholesale Property Fund (DWPF) on the takeover of AMP Capital Diversified Property Fund (ADPF) and merger with ADPF



Oct-2019 US\$2.7b

Adviser to Special Committee of Canfor on its go private transaction with Great Pacific Capital, an affiliate of The Jim Pattison Group

# **GANNETT**

Aug-2019 US\$1.9b

Adviser to Gannett Co. in relation to its cash and stock merger with New Media Investment Group

### What We Look For

Given the complex nature of the firm's work and the high standards our clients and colleagues expect, Greenhill looks to recruit only the brightest and most capable individuals. Our graduate and internship intakes are therefore highly selective. We seek candidates with:

- An outstanding analytical mind and academic performance:
- Excellent financial awareness and commercial understanding;
- Strong interpersonal and communication skills and well-developed leadership qualities;
- Integrity, initiative, motivation and commitment; and
- The ability to work as part of a team in a fast-paced, dynamic and intellectual environment.

### **Application Deadlines**

2023 Graduate Analyst Program - Sydney and Melbourne

Applications open from: 7 February
Deadline for Applications: 23 March

2022 Winter Internship - Sydney and Melbourne

Applications open from: 4 February
Deadline for Applications: 15 March

2022 / 2023 Summer Internship - Sydney

Applications open from: 16 May
Deadline for Applications: 25 July

2022 / 2023 Summer Internship - Melbourne

Applications open from: 16 May
Deadline for Applications: 18 July

All applications (including Cover Letter, CV and Academic Transcripts) must be made via:

australiaanalystrecruit@greenhill.com

Further information on the firm can be found at:

www.greenhill.com