



ABOUT US

Greenhill & Co., Inc is a leading independent investment bank listed on the New York Stock Exchange (NYSE: GHL). The firm provides financial advice globally on significant mergers, acquisitions, restructurings, financings and capital raisings to corporations, partnerships, institutions and governments.

From offices in New York, London, Frankfurt, Sydney, Tokyo, Toronto, Chicago, Dallas, Houston, Los Angeles, Melbourne, San Francisco, Stockholm and São Paulo, we serve a wide range of clients looking for unconflicted advice and assistance on their most important strategic issues.

Greenhill's focus is on advisory work. We have no research, trading, lending or related activities. Instead we remain dedicated to providing conflict-free and client-focused advice.

WHAT WE OFFER

Greenhill offers team members unrivalled deal exposure, the opportunity to work directly with leading practitioners and participation in cross-border M&A, capital markets advice and global training programs with Greenhill.

The 'Analyst' role is a position for the brightest and most capable university graduates. Greenhill provides its Analysts with the specialist training that gives them a strong foundation in the skills they need to begin a successful career in investment banking.

Greenhill Australia will also consider summer Analyst opportunities for undergraduates in the December – February period prior to their final year.

UNIQUE OPPORTUNITY

The focus of Analysts' time is spent working within small, focused teams on mergers and acquisitions advisory and capital markets assignments. An Analyst position at Greenhill provides unparalleled exposure to senior professionals. The basic skills that our training program provides are continually developed by the experience of working with senior advisory professionals across a wide range of assignments.

DEAL EXPOSURE

Greenhill Australia has advised on some of the largest and most complex transactions in this market. Some of our more recent deals include:

- **Slater and Gordon:** Advised Slater and Gordon on the acquisition of Quindell plc's Professional Services Division and associated A\$890m equity and A\$375m debt raisings.
- **Lion:** Advised Lion on the sale of its Everyday Cheese business to Warrnambool Cheese & Butter, a listed Australian dairy company controlled by the Canadian dairy player Saputo.
- **Recruit Holdings:** Advised the leading global staffing services company in Japan on the acquisition of Chandler Macleod Group Limited and acquisition of Peoplebank Holdings.

- **Kerry Pinnacle:** Advised Kerry Group on the sale of its Australian subsidiary Kerry Pinnacle, an integrated manufacturer and distributor of baker ingredients and prepared bakery products, to Pacific Equity Partners.
- **Tabcorp:** Advised Tabcorp Holdings Limited on reaching agreement on a long-term deal for domestic broadcast, digital and international media rights for NSW and VIC thoroughbred racing content, and a contemporaneous Pay TV deal with Foxtel.
- **Australian Government – ASIC Registry:** Acting as sole business adviser to the Commonwealth of Australia in considering future ownership and commercialisation options for the ASIC Registry.
- **Australian Government – Air Warfare Destroyer Program:** Acted as sole commercial adviser to the Commonwealth of Australia in relation to the Air Warfare Destroyer (“AWD”) Program Reform Strategy. Budgeted at \$8.5b, the AWD Program will deliver three Hobart class Air Warfare Destroyers to the Royal Australian Navy and is the single largest procurement project by the Commonwealth of Australia’s Defence Department.
- **Boart Longyear:** Advised the Board of Directors of Boart Longyear Limited on its strategic review process and subsequent comprehensive recapitalisation transactions with certain affiliates of Centerbridge Partners, L.P.
- **Australian Retail Investments:** Advised Solomon Lew in reviewing his strategic options in relation to Australian retailers David Jones and Country Road.
- **Modern Star – Sale to Navis Capital:** Acted as the sole financial adviser to the owners of Modern Star on its sale to Navis Capital. Modern Star is Australia’s number one provider of education resources to the early childhood and primary school sectors and the number one provider of educational toys to the specialty toy retail sector.
- **Nuplex:** Advised Nuplex Industries Limited on the sale of its specialty chemicals and masterbatch businesses to CHAMP Private Equity, a leading Australian private equity firm.
- **Investec Bank (Australia):** Advised Investec Bank Australia Limited on the sale of its Professional Finance and Asset Finance and Leasing

businesses (A\$2.5b combined loan book), its deposit book (A\$2.7b), and its Australian banking licence to Bank of Queensland Limited (“BOQ”) for \$440m.

WHAT WE LOOK FOR

Given the complex nature of the firm’s work and the high standards our clients and colleagues expect, Greenhill looks to recruit only the brightest and most capable individuals. Our graduate intake is therefore highly selective. We seek candidates with:

- An outstanding analytical mind and academic performance
- Excellent financial awareness and commercial understanding
- Strong interpersonal and communication skills and well-developed leadership qualities
- Integrity, initiative, motivation and commitment, and
- The ability to work as part of a team in a fast-paced intellectual environment

APPLICATION DEADLINES – SYDNEY AND MELBOURNE OFFICES

2017 Graduate Analyst Program Recruitment – Sydney and Melbourne

Applications open from: 10 March 2016

Deadline for applications: 7 April 2016

December 2016 Summer Internship Recruitment – Sydney

Applications open from: 23 June 2016

Deadline for Applications: 21 July 2016

December 2016 Summer Internship Recruitment – Melbourne

Applications open from: 9 June 2016

Deadline for Applications: 7 July 2016

All applications (including CV and academic transcripts) must be made via:

australiaanalystrecruit@greenhill.com

Further information on the firm can be found at:

www.greenhill.com